

PRESS RELEASE

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Loch Duart wins: Made In Scotland Exporter of the Year award

Independent Scottish salmon farming business, Loch Duart, which is based in Sutherland and the Uists, has been named 'Exporter of the Year' at the 2019 Made in Scotland Awards.

Alban Denton, Managing Director of Loch Duart, said:

"We are so proud that Loch Duart has been named Exporter of the Year at the Insider Made in Scotland Awards. We're a small company with big ambitions and this is a success we share with our loyal customers around the world. From our amazing team at the farms in Sutherland and the Uists to the staff at our all offices in Scotland and France, we work hard to ensure that our customers get the Loch Duart salmon they love on to the menus of restaurants and hotels across the globe. Thanks to everyone that helped us win this award."

The award reflects the success of Loch Duart's scale and reputation, with around 70% of their salmon being exported to over 20 countries, and is particularly significant as the business celebrates its twentieth year of farming salmon in 2019. Loch Duart has demonstrated outstanding export growth, with export sales increasing by 68% over the last two financial years to an all-time high for the business.

In conjunction with the University of Strathclyde's Advanced Forming Research Centre, The Scottish Business Insider Awards, were hosted by Fred MacAuley at the Glasgow Science Centre. ... Ends

For more information on Loch Duart Salmon visit www.lochduart.com

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Notes to editors

Loch Duart Ltd is an independent Scottish salmon farm based in North West Scotland. Producing around 5,000 tonnes per year, it employs 115 people in the Hebrides and Sutherland. The salmon is supplied to leading hotels, restaurants and retailers at home and abroad.

Loch Duart's unique farming methods include low density farming, a unique rotational fallowing system, swim-throughs and feed from sustainable sources to ensure lean, fit fish.

Loch Duart's industry leading innovations include:

- The first fish farm in the world to achieve RSPCA Freedom Food approval.
- Loch Duart's unique strategy of long term rotational fallowing optimised for each sea site according to conditions and fish numbers.
- In 2004, specifying sustainably sourced marine ingredients from traceable, identifiable lots for its salmon feed.
- Inventing a drum filter which can filter sea water down to 100 micron to collect any parasites and their eggs in the heavy water flows taken from the pens.
- In 2015 securing a source of Icelandic fishmeal to enhance the sustainability and quality criteria of Loch Duart's salmon feed.
- Practising 'environmental enrichment' in their fresh water operations to stimulate the young salmon and improve welfare.